

Quality of Earnings Reviews

US-based Hedge Fund

25

new ideas analyzed
per year

30%

time savings

\$600k

annualized cost
savings

2

outsourced
analysts

CLIENT CHALLENGES

The client, an event-driven hedge fund, needed analysts to screen investment ideas. It needed a senior-level, highly skilled analyst with a strong background in financial accounting and investment research.

A typical review covers:

- » Complex modelling of operational and financial data to confirm quality of earnings
- » Review of thematic and industry research and comparison with peers
- » Writing of investment notes

OUR APPROACH

- » Extensively customized the forensic analysis model to suit the client's investment due diligence process
- » Allocated a senior analyst with a strong financial and investment research background and ability to write investment notes

IMPACT DELIVERED

- » Screened 25 new investment ideas per year
- » Enabled the client to replicate an internal review mechanism to either confirm or contradict its investment review process
- » Helped the client save 30% of its time on performing investment research due diligence to focus on investment idea generation
- » Saved c.\$0.6 annually for the client

About Acuity Knowledge Partners

Acuity Knowledge Partners, formerly part of Moody's Corporation, is a leading provider of bespoke research, analytics, staffing and technology solutions to the financial services sector. Headquartered in London, Acuity Knowledge Partners has nearly two decades of transformation experience in servicing over 300 clients with a specialist workforce of over 2,500 analysts and delivery experts across its global delivery network.

We provide our clients with unique assistance not only to innovate, implement transformation programmes and increase operational efficiency, but also to manage costs and improve their top lines. These services are supported by our proprietary suite of Business Excellence and Automation Tools (BEAT) that offer domain-specific contextual technology.

Acuity Knowledge Partners is assisted by Equistone Partners Europe, a leading private equity organisation that backs specialist growth businesses and management teams.