



Emerging market credit research support to leading Singaporean bank

50%

additional bandwidth for onshore team to focus on higher-value-added tasks

100+

bonds issuers covered

\$300k

in annual cost saving

CLIENT CHALLENGES

• The client was facing cost pressure and sought Acuity's support in building and maintaining financial models, writing investment notes, conducting covenant analysis, building and maintaining new economic data sheets and performing other ad hoc tasks

OUR APPROACH

- Acuity quickly deployed a two-member team of highly experienced credit research analysts
- Acuity's team supports five client analysts across credit research, sovereign strategy and Asia rates strategy
- The team covers emerging market (Asia) issuers in multiple sectors
- Work includes updating financial models, updating economic releases and performing various research tasks
- Covered segments include corporates, sovereigns and banks

VALUE DELIVERED

- Research on above 100 bond issuers across financials, corporates and sovereigns
- More time to client for idea generation
- USD0.3m estimated annualised cost saving

About Acuity Knowledge Partners

Acuity Knowledge Partners is a leading provider of high-value research, analytics and business intelligence to the financial services sector. The company supports over 650 financial institutions and consulting companies through a team of over 6,000+ subject matter experts who work as an extension of the clients' teams based out of various global delivery centres.

We empower our clients to drive revenues higher. We innovate using our proprietary technology and automation solutions. We enable our clients to transform their operating model and cost base.

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