



# Loan Servicing support to a French HQ Bank (US book)

40-50% reduction in the request/response lifecycle

30% improvement in turnaround time

Reduction in client escalation

Backlog cleared

### CLIENT CHALLENGES

- Backlog of rate change, facility termination, past dues and recons
- 40% of the portfolio was out of balance and 14% past due because of recent platform migration
- Attrition and knowledge-retention issues requiring investment in repeated training
- Additional cost of hiring resources versed in Loan IQ
- High cost of setting up a project team onshore

## **OUR APPROACH**

- Conducted a detailed study of the process and created standing operating procedures to standardise repayment schedules, recons and the past-due process
- Created taxonomy for Loan IQ application and completed key stroke mapping to identify key issues
- Completed validation by reviewing credit agreements (pricing, schedules, collateral, etc.)
- Coordinated with client's operations and technical teams to generate Loan IQ reports for improved traction and remediation

# IMPACT DELIVERED

- 40% reduction in costs by improving efficiencies across the loan servicing functions
- Cleared backlog of ~30,000 recon items and 4,000 past dues
- Past dues due to technical issues tracked and eliminated; portfolio was operating at 5%
- Completed scrub work for facility termination and pending fees
- Improved turnaround time on SLAs as all transactions were completed by the stipulated deadlines
- Reduced client escalations by 50% by reducing backlog

## **About Acuity Knowledge Partners**

Acuity Knowledge Partners is a leading provider of high-value research, analytics and business intelligence to the financial services sector. The company supports over 650 financial institutions and consulting companies through a team of over 6,000+ subject matter experts who work as an extension of the clients' teams based out of various global delivery centres.

We empower our clients to drive revenues higher. We innovate using our proprietary technology and automation solutions. We enable our clients to transform their operating model and cost base.

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