

Upstream Oil and Gas Target Analysis and M&A Support

Identified potential deal options for upstream investments

Recommended deal structuring mechanism

Valuation range for each asset class

Valuation range for the firms

CLIENT CHALLENGES

- The client wanted to identify strategic targets for potential investment in the UK North Sea, including both E&P [assets and firms](#)

OUR APPROACH

- Based on the client's potential investment plan, prepared a list of small cap E&P firms operating in the UK North Sea and also a list of last six years' historical E&P transactions
- Conducted [financial research](#), performed comparable trading analysis, generated key financial and operational trading multiples, and came out with a valuation range for the firms
- Also, analysed comparable transactions, generated key transaction multiples based on the type of transaction (corporate vs assets) and the asset life cycle (producing, under development, exploration), and came out with a valuation range for each asset class
- Compared the historical Brent price with transaction multiples over the years for each asset class type
- Performed outside-in [diligence](#) by reviewing annual reports, investor documents, press releases, financial performance, strategic moves and futuristic statements for each firm

IMPACT DELIVERED

- Recommended options to the client for potential investment
- Based on the inference gathered from analysing the historical transactions, suggested the client on the deal structuring mechanism that would suit its strategy

About Acuity Knowledge Partners

Acuity Knowledge Partners is a leading provider of high-value research, analytics and business intelligence to the financial services sector. The company supports over 650 financial institutions and consulting companies through a team of over 6,000+ subject matter experts who work as an extension of the clients' teams based out of various global delivery centres.

We empower our clients to drive revenues higher. We innovate using our proprietary technology and automation solutions. We enable our clients to transform their operating model and cost base.