

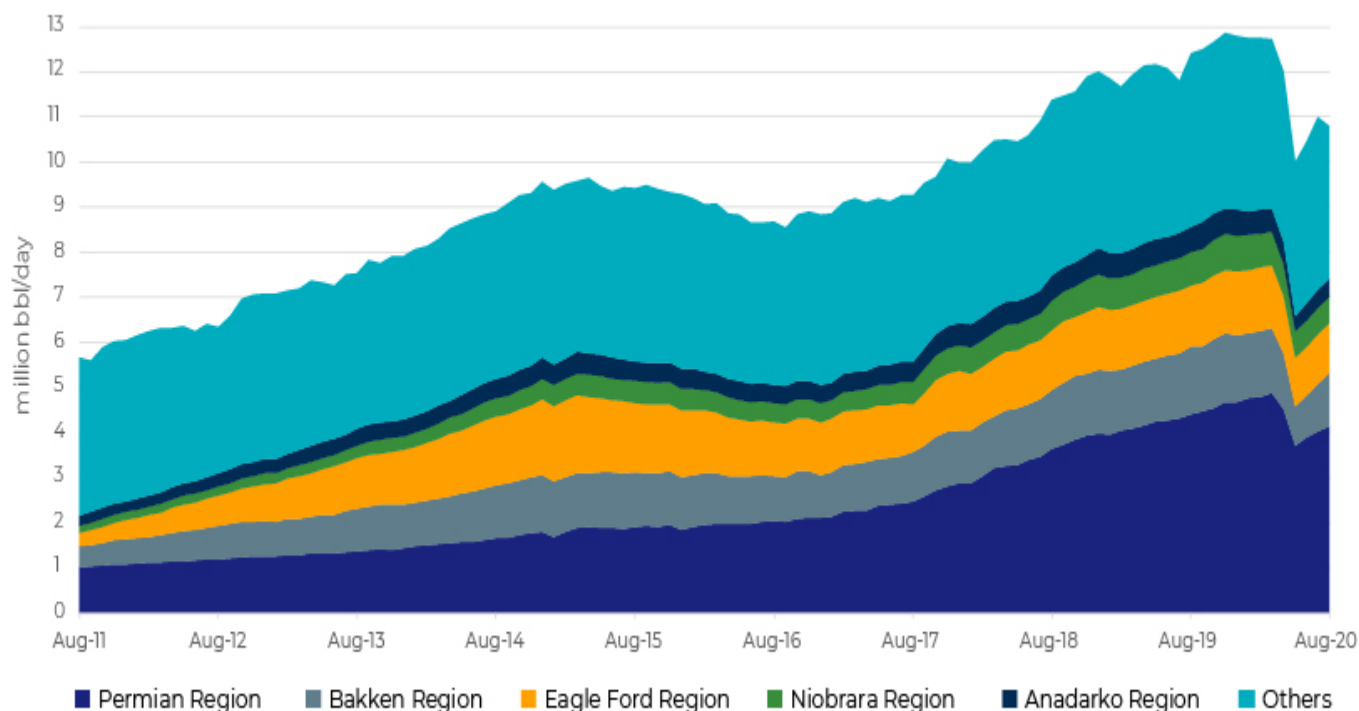
Sheiks vs shale: Are we going to see a winner?

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- As discussed in our previous blog ([Oil price outlook: OPEC+ in a balancing act on a slippery road](#)), OPEC intends to keep oil prices around USD50/barrel (bbl) for the foreseeable future to push US shale oil production out of the market
- Conventional oil producers have low breakeven oil prices (c.USD20/bbl), while the [US shale oil](#) industry has a higher one (USD40-50/bbl for some of the more prolific basins, including development costs)
- Shale oil producers are, therefore, more sensitive to oil prices (specifically those operating at higher-cost basins), resulting in a large number of bankruptcies
- Current market turmoil and the increasing number of defaults in the sector present opportunities for [distressed debt investors](#)

The sector was hit hard by the commodity price crash of 2015-16. US shale oil producers were impacted financially (110 bankruptcies in 2015 and 2016 worth USD75bn), although the impact was subdued on the production side. In the last cycle, US production saw a blip only in 2016 and has continued its growth trajectory since then. This was driven by shale oil producers' ability to cut costs and pursue expansionary capex in subsequent years as they emerged with leaner and stronger balance sheets post-bankruptcy/[restructuring](#).

Growth in US oil production



Source: US Energy Information Administration (EIA)

In the US, profitability and breakeven costs vary across basins. Besides direct factors, including ease of extraction and volume of the hydrocarbon resource, breakeven costs are also a function of the proximity of the shale oil reserves to refining and transportation infrastructure. Hence, the IRRs of different basins vary significantly for a given oil price.

Breakeven costs at different shale oil plays



Note: The survey asked participants what the oil price should be to cover operating expenses and drilling a new well in the two main areas their respective firms were active. The chart above depicts their answers.

Source: Federal Reserve Bank of Dallas survey of 130 participants

It is evident from the data that the majority of the shale basins are able to cover operating costs even at a price level of USD25-35/bbl. However, when costs associated with new wells

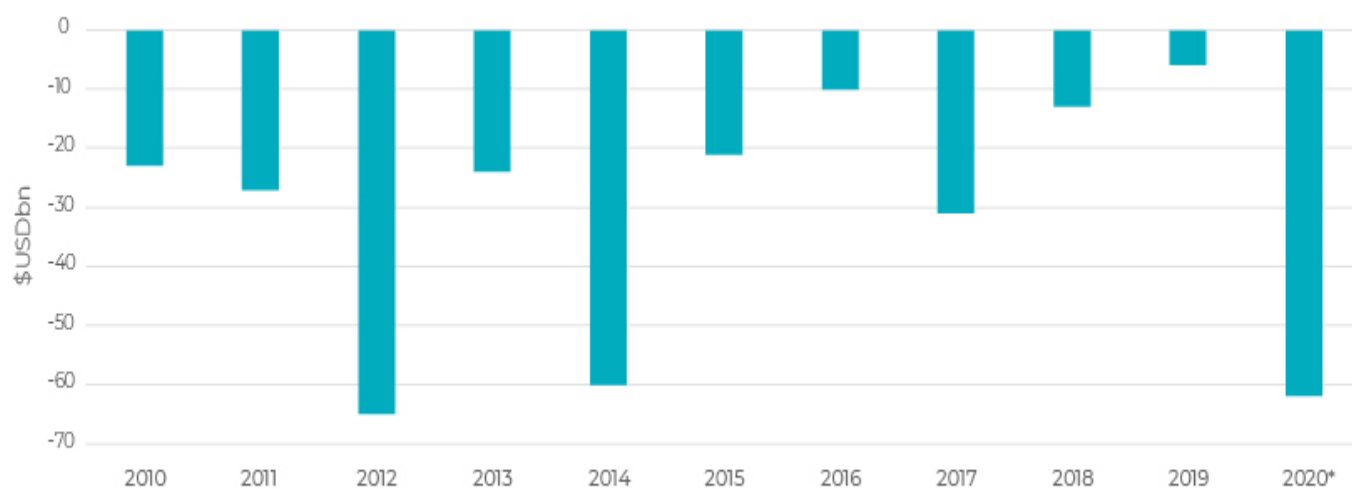
are considered, most shale basins barely break even at USD50/bbl. Note that shale wells see a significant drop in production from the second year of operation; therefore, companies need to spend continuously on adding new wells to sustain production. Taking this and current rig deployment data into account (down to 180 rigs in August 2020 from 677 in December 2019), we believe US production is certain to decline in the near term. Unconventional oil production accounts for 60-65% of the country's total production. As such, the EIA expects a 5.7% decline in US production in 2020 and a further 6.5% in 2021 compared to 2019 levels. However, this decline is unlikely to be a game changer in terms of resolving the supply glut in the global oil market. Prices need to be sustained below USD45/bbl for more than two years to effect a material decline in shale oil output.

2015 vs 2020: Is the current cycle different?

In the previous downcycle, technological improvements and cutting extra fat in the oilfield services segment enabled the US shale oil industry to emerge stronger. Some earlier estimates suggested that the shale oil breakeven price was USD70/bbl in 2015, now down ca. 50% to USD35/bbl. While scope to improve efficiency from current levels and squeeze oilfield services companies further is limited now, we note that current breakeven prices and hedges (of six to eight months) provide some cushion over the near term.

Financial vulnerability: The financial implications are significantly greater than the operational ones. Years of loose monetary policy have meant that the US shale oil industry has consistently drawn cash from capital markets to sustain operations, implying significant capital erosion for investors. At current prices, most shale oil companies are barely breaking even, leaving limited cash flow for [debt repayment](#) and resulting in a series of downgrades. S&P had rated a universe of 80 US-based oil and gas (O&G) companies as of July 2020; a significant 69% of these were rated in the vulnerable category (B and below).

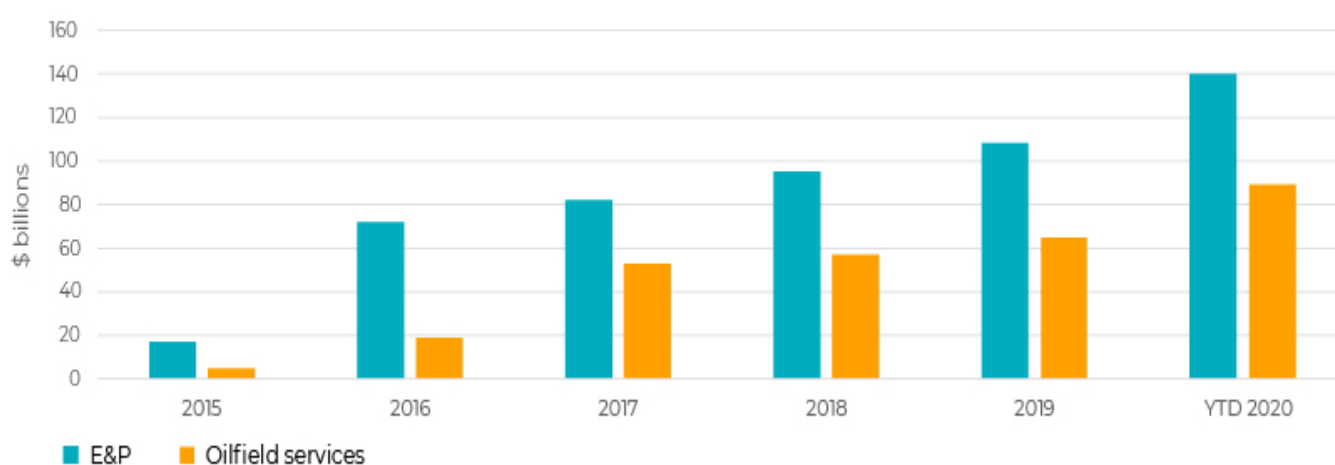
Cumulative free cash flow (burn) of USD342bn in the past 10 years



2020 = Estimate
Source: Deloitte

Wasted capital: Since 2015, the exploration and production (E&P) segment has been posting cumulative defaults on loans worth USD140bn (21% in 1H 2020), as per Haynes and Boone. As mentioned earlier, the oilfield services segment's margins bore the brunt of lower oil prices in the last cycle. The segment also faces overcapacity, a double whammy; as such, the oilfield services segment (which accounts for only 34% of S&P's rated universe) posted defaults worth USD90bn from 2015 to 1H 2020 (28% in 1H 2020 alone). The concentration of defaults is also evident from the O&G sector's trailing 12-month [leveraged loan default rate](#), which stood at 31% as of July 2020 versus less than 5% for all the other sectors. The [energy sector's weight](#) in the US HY Index was 16.4% as of end-FY19. Apart from past defaults, an additional ca. USD37bn of high-yield debt is maturing by 2022; this is also at significant risk given that new funding has dried up significantly.

Cumulative defaults in the US O&G sector



Source: Haynes and Boone

Distressed environment presents an opportunity for asset managers to generate alpha

With a large number of companies going into restructuring and some of the lower-cost shale basins still profitable, the sector could present pockets of opportunity to distressed debt investors (as of July 2020, the aggregate yield to worst for the US non-investment-grade O&G sector was more than 15%). However, to separate the wheat from the chaff, a rigorous fundamental analysis, combined with deep sector expertise, is required.

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Sources:

- EIA
- S&P Global Market Intelligence
- Oilprice.com
- Haynes and Boone
- Federal Reserve Bank of Dallas

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